





# Online Training & Webinars MEDIA KIT

## Humintell See what you've been pissing

#### **ABOUT US**

Humintell is a cutting-edge research and training company that specializes in leveraging the science of reading people, body language, and nonverbal behavior to facilitate interviewing, deception detection, negotiation, threat assessment, social influence, and cross-cultural competence.

Founded in 2009 by Dr. David Matsumoto, Humintell combines a half-century of innovative research and state-of-the-art behavioral science, much of it conducted by Humintell's own world-renowned scientists, with real world practical experience.

#### **License Periods and Fee Estimates**

We offer competitive rates and pricing, and are the only company that has the course offerings described below. Please contact us for price quotes.

Preferred license fees may be negotiated for organizations that utilize the services of Humintell, LLC for the delivery of online training tools and webinars.

Final costs are negotiated on a case-by-case basis. We will work diligently with you to develop a budget that is mutually satisfactory, and that will meet or exceed your needs and expectations.

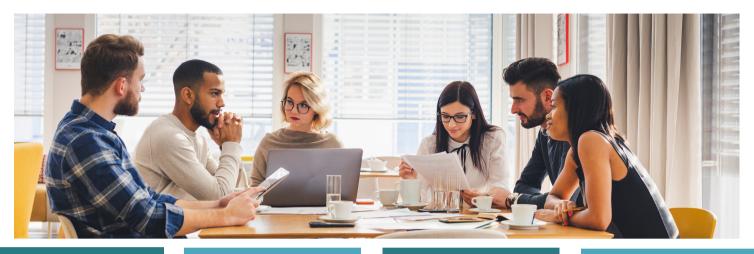
Prices change from time to time. Check regularly for current cost estimates.

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## READING PEOPLE PACKAGES



#### Intro

Webinar: Reading People: The Big Picture

MiX Enhanced Microexpression Training

#### **Intermediate**

Webinar: Reading People: The Big Picture

MiX Enhanced Microexpression Training

Webinar: Let's Face it: The Face and Facial Expressions

SubX Subtle Expression Training

#### **Advanced**

Webinar: Reading People: The Big Picture

MiX Enhanced Microexpression Training

Webinar: Let's Face it: The Face and Facial Expressions

SubX Subtle Expression Training

Webinar: How about a Thumbs Up? All about Gestures

> MiX Professional Microexpression Training

#### Comprehensive

Webinar: Reading People: The Big Picture

MiX Enhanced Microexpression Training

Webinar: Let's Face it: The Face and Facial Expressions

SubX
Subtle Expression
Training

Webinar: How about a Thumbs Up? All about Gestures

> MiX Professional Microexpression Training

New Intelligence Reading People Program

MiX Elite Microexpression Training

Detailed descriptions of these online courses can be found on the subsequent pages of this media kit.



#### READING PEOPLE: BODY LANGUAGE WEBINARS



Reading People: The Big Picture

Let's Face it: The Face and Facial Expressions

How about a Thumbs Up? All about Gestures

In this 1-hour webinar, participants learn an overview of nonverbal communication and the difference between body language and nonverbal behavior. They also learn the messages and functions of nonverbal behavior as well as what you can glean from reading body language.

In this 1-hour webinar participants learn the neuroanatomy and musculature of the face, the many different things that faces do, and why emotion expression is so special and important.

In this 1-hour webinar participants learn about gestures, the different types of speech associated gestures, and what illustrators and emblems are.

Be the best you can be at reading people, identifying facial expressions of emotion, and understanding gestures!



## READING PEOPLE: MICROEXPRESSION TRAINING



**MiX Lite** is an abbreviated version of our most basic trainingperfect for beginners who are on a tight budget and are interested in learning how to detect microexpressions.



**MiX Enhanced** will improve your ability to recognize the seven facial expressions of emotion universally expressed and recognized around the world.



**MiX Professional** is the next step in microexpression training- perfect for those who have already completed MiX Enhanced who are interested in further learning how to detect microexpressions.



**MiX Elite** is the next step in microexpression training- perfect for those who have already completed MiX Professional Training who are interested in further learning how to detect microexpressions from multiple angles.



**Masked MiX-** Even though masks block faces, all is not lost! Use our brand new, one-of-a-kind course to regain those insights about people's emotional states.

Microexpressions last less than  $\frac{1}{2}$  second: they occur when people are consciously or unconsciously trying to conceal or repress what they are feeling.



## READING PEOPLE: SUBTLE EXPRESSION TRAINING



**SubX Lite** is an abbreviated version of our subtle expression training- perfect for beginners on a tight budget who are interested in learning how to detect subtle expressions.



**SubX** will teach you how to recognize subtle expressions – facial expressions of emotion of lower intensity that can occur as fast as 1/16th of a second. Includes a pre-test, expression basics, 13 instructional and review videos, practice, post-test and certificate of completion.





## Online Micro and Subtle Expression Training

#### **Unique Features Found Nowhere Else**

- 1. Users or admin can set the target expressions to be presented at any speed between 1 to 5000 milliseconds, allowing for training of micro OR macro expressions.
- 2. Response alternatives can be altered to include any emotion words.
- 3. All courses include faces of males and females from multiple ethnicities and ages.
- 4. Courses can be customized to include only faces of a specific ethnicity.
- 5. User response data can be generated into a report for the admin. The report can consist of overall scores for all tests and practice sections, as well as user specific answers to each expression and response time.
- 6. The Subtle Expression Training Course includes males with facial hair and women with face coverings, allowing for training of very subtle expressions seen in only parts of the face.

#### **Accessibility**

Training is accessible for 24 hours a day, 7 days a week for 1 year through our training website. Simply purchase the training, create an account and register your product key that you receive via email. It's that simple.

Purchase of the online training allows you to access the training as many times as you like. (The pre-test can only be seen once).

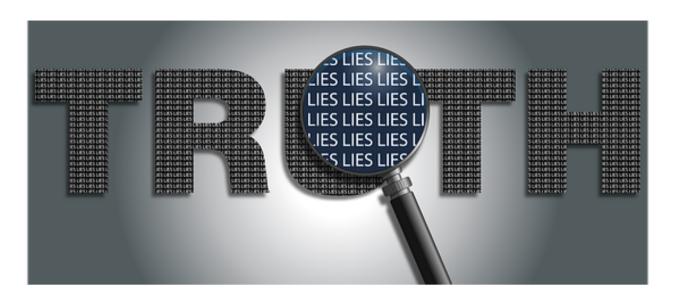
The online training is for individual use only and is governed by the terms and conditions set forth in the end user license agreement – the training cannot be used by multiple users or for commercial purposes.

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# DETECTING DECEPTION PACKAGES



**Basic Package** 

**Advanced Package** 

Webinar: Evaluating Truthfulness Webinar: Evaluating Truthfulness

MiX Lite
Microexpression
Training

MiX Lite Microexpression Training

SubX Lite
Subtle Expression
Training

Learn to evaluate truthfulness and detect deception, and gain the upper hand in interviews, interrogations, and negotiations.



## DETECTING DECEPTION WEBINARS



#### Webinar: Research on Behavioral Indicators of Deception

Length: 1 hour

Participants learn the history of research on behavioral indicators of deception and common myths about detecting deception. They also learn about research findings of contemporary deception studies.

#### **Webinar: Evaluating Truthfulness**

Length: 2 hours

Participants learned how to improve their skills in reading emotions and other nonverbal behaviors. Through a series of power point presentation and video, participants improved their ability to spot clues to potential deception via nonverbal behaviors.



## IDENTIFY THREATS PACKAGES



#### Intro Package

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Webinar: Intro to Threat Assessment

Dangerous

Demeanor Basic

#### Intermediate Package

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Webinar: Intro to Threat Assessment

Dangerous

Demeanor Basic

Dangerous
Demeanor Advanced

## Advanced Package

Webinar: Intro to Threat Assessment

Dangerous

Demeanor Basic

Dangerous
Demeanor Advanced

MiX Enhanced Microexpression Training

Recognize the behavioral signals of imminent danger that may help keep you out of harm's way.



## IDENTIFY THREATS: TRAINING

# Webinar: Introduction to Threat Assessment and Nonverbal Behavior

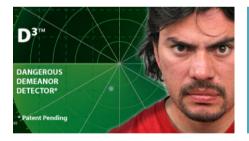
Increase your awareness of how nonverbal behavior can be used to identify threats

Length: 1 hour

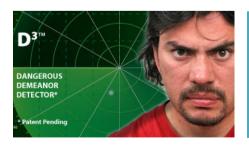
#### Participants will learn:

Overview of threat assessment and nonverbal behavior Understanding baselines
Types of aggression
Behavioral signatures of imminent attack





**D3 Advanced** training tool features a new and improved user interface. It consists of a pre-test with 18 images, 5 instructional pages, a practice section with 34 images and a post-test with 18 images.



Our **Dangerous Demeanor Detector** teaches you to recognize the facial expression of an individual who is likely to immediately become violent.

D3™ is a training tool that will help you identify individuals who are on the verge of dangerous actions.



# IMPROVE YOUR EMOTIONAL INTELLIGENCE PACKAGES



Intro Package

Webinar: Learn the Basics of Emotional Intelligence

**ICAPS Assessment** 

Intermediate Package

Webinar: Learn the Basics of Emotional Intelligence

**ICAPS Assessment** 

MiX Enhanced Microexpression Training Advanced Package

Webinar: Learn the Basics of Emotional Intelligence

**ICAPS** Assessment

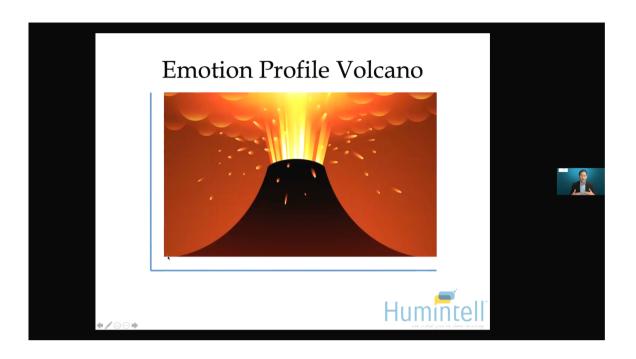
MiX Enhanced Microexpression Training

IntelliCulture: Cross Cultural Adaptation Course

Enhance your knowledge about emotions, skills in reading emotions in others, and your own emotion regulation competence.



## IMPROVE YOUR EMOTIONAL INTELLIGENCE TRAINING



#### **Learn the Basics of Emotional Intelligence**

Length: 1 hour

What are emotions and what happens when emotions are elicited? What are some tips to improve your understanding of emotional intelligence? Learn the answers to these questions and more in this 1-hour webinar powered by Humintell Science!

#### **ICAPS**

ICAPS is a 55 item test that reliably and validly measures four important psychological skills associated with successful intercultural adaptation and adjustment.

#### **IntelliCulture**

IntelliCulture is perfect for individuals who interact with people from other cultures: from the student studying abroad to the businessman engaging in international negotiations. Includes an introduction, pre-test, 4 modules, and a post-test.